

# Department of Psychology

- [Faculty](#)
- [Field Description](#)
- [The Major in Psychology \(BA\)](#)
  - [Program Learning Goals](#)
  - [Major Course Requirements](#)
- [The Major in Industrial/Organizational Psychology \(BBA\)](#)
  - [Program Learning Goals](#)
  - [Major Course Requirements](#)
- [The Minor and Courses](#)
- [Courses](#)
  - [Courses in Psychology \(PSY\)](#)
- [Department of Psychology Web Site](#)

## Field Description

Psychology courses familiarize students with the scientific study of mind and behavior. This discipline relies on methods ranging from simple observation to rigorous experimentation. Its subjects include how we develop and learn, how our actions are motivated, how we perceive the world around us, how we respond to it intellectually and emotionally, and how these processes change throughout life and are integrated into the personality under social influences. The department offers courses that apply psychology to a variety of practical settings, including the workplace, clinical, legal, and school environments.

[back to top](#)

## The Majors

- [Psychology](#)
- [Industrial/Organizational Psychology](#)

## Psychology

Psychology is the scientific study of human behavior and the mind. According to the American Psychological Association, "Psychology is a diverse discipline, grounded in science, but with nearly boundless applications in everyday life. Some psychologists do basic research, developing theories and testing them through careful honed research methods involving observation, experimentation and analysis. Other psychologists apply the discipline's scientific knowledge to help people, organizations and communities function better."

Baruch faculty have particular strengths in industrial-organizational, clinical, social, cognitive neuroscience, and developmental psychology. The psychology major is the most popular course of study among undergraduate students nationwide. Many psychology majors ultimately establish careers outside the field of psychology, but will do so in areas that rely upon an understanding of human thought and behavior. Psychology is an appropriate major for those who plan to work, for example, in business, law, the health care professions, education, public affairs, nonprofit agencies, and computer science.

To prepare for a career in psychology or an allied profession, such as social work or counseling, students must earn a master's or doctoral degree. Graduate programs in psychology are selective and take into consideration a student's academic record, letters of recommendation, field and research experience, and, in most cases, GRE scores. A number of American Psychological Association publications, including the APA Guide to Graduate Study in Psychology, are useful when making academic and career plans.

Baruch offers a 25-credit BA major in Psychology. This includes one required course in research methods, 12 credits of foundation courses, and 9 credits of electives.

You are required to meet with a faculty advisor in psychology to declare a major. The faculty advisor will discuss with you the foundations and elective courses that best meet your career goals. Students who wish to develop their research skills should consider pursuing an independent study or honors thesis project. It is also recommended that students take courses in other departments that focus on the scientific method, logic, communication skills, and the understanding of cultural and social systems.

## Program Learning Goals

**Upon completion of a major in Psychology, students will be able to:**

1. Demonstrate knowledge of the major theories and methodological approaches associated with at least 4 of the following 6 fundamental subareas of psychology (i.e., abnormal, developmental, social, personality, cognitive, physiological).
  - a. Define and apply the major theories and methodological approaches associated with these subareas of psychology.
  - b. Compare and contrast in written and/or oral form the major theories and methodological approaches within and across these subareas of psychology.
2. Design and interpret the results of a psychology study.
  - a. Explain statistical methods of organizing and analyzing quantitative and qualitative data.
  - b. Conduct statistical analyses and accurately interpret the findings.
  - c. Conduct and apply psychological research in a manner consistent with ethical standards used in the field.
3. Demonstrate the ways in which psychology is affected by social and historical contexts.
  - a. Explain how issues of gender, race, ethnicity, sexual identity/orientation, culture, religion and other aspects of human diversity affect psychological processes.
  - b. Evaluate the historical development of the different theories of psychology and how the field has evolved over time.

#### Major Course Requirements

|                                                                                                                                                                                                                                                                                                  |                                                                                    |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-----------|
| <b>Prerequisite Courses</b>                                                                                                                                                                                                                                                                      |                                                                                    | 6 credits |
| PSY 1001                                                                                                                                                                                                                                                                                         | General Psychology                                                                 | 3 credits |
| PSY 2100 or STA 2100*                                                                                                                                                                                                                                                                            | Statistics for Social Science                                                      | 3 credits |
| <ul style="list-style-type: none"> <li>Students who took STA 2000 to fulfill BBA core requirements and who change their degree objective to the BA will be given permission to use STA 2000 in lieu of PSY 2100. Psychology majors may <i>not</i> take PSY 2100 on a pass/fail basis.</li> </ul> |                                                                                    |           |
| <b>Psychology Core</b>                                                                                                                                                                                                                                                                           |                                                                                    |           |
| <b>Required Course:</b> 4 credits                                                                                                                                                                                                                                                                |                                                                                    |           |
| PSY 3001                                                                                                                                                                                                                                                                                         | Research Methods in Psychology (formerly PSY 5020)                                 | 4 credits |
| <b>Foundation Courses:</b> 12 credits                                                                                                                                                                                                                                                            |                                                                                    |           |
| <i>Choose four of the following courses</i>                                                                                                                                                                                                                                                      |                                                                                    |           |
| PSY 3055                                                                                                                                                                                                                                                                                         | Abnormal Psychology                                                                | 3 credits |
| PSY 3056                                                                                                                                                                                                                                                                                         | Social Psychology                                                                  | 3 credits |
| PSY 3059                                                                                                                                                                                                                                                                                         | Developmental Psychology: Personality in 3 Childhood and Adolescence *             | 3 credits |
| <i>or</i>                                                                                                                                                                                                                                                                                        |                                                                                    |           |
| PSY 3060                                                                                                                                                                                                                                                                                         | Developmental Psychology: Adult Personality *                                      | 3 credits |
| PSY 3064                                                                                                                                                                                                                                                                                         | Personality and Individual Differences (formerly PSY 4061 Theories of Personality) | 3 credits |
| PSY 3067                                                                                                                                                                                                                                                                                         | Psychology of Motivation and Learning                                              | 3 credits |
| PSY 3081                                                                                                                                                                                                                                                                                         | Cognitive Psychology                                                               | 3 credits |
| PSY 3082                                                                                                                                                                                                                                                                                         | Mind, Brain and Behavior ( BIO 3082)                                               | 3 credits |
| * Students may not take both PSY 3059 and PSY 3060 to fulfill the core requirement.                                                                                                                                                                                                              |                                                                                    |           |

|                                                                                                                                                                                                                                                      |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>Elective Courses (3000-level or above):</b> 6 credits                                                                                                                                                                                             |  |
| Two courses of students' choosing. They may include courses that constitute part of the required core in psychology, if not otherwise used to fulfill core curriculum requirements, as well as any other elective courses offered by the department. |  |
| <b>Elective Course (4000-level or above):</b> 3 credits                                                                                                                                                                                              |  |
| One course of students' choosing. It must be at the 4000-level or above, and it must be completed at Baruch College. PSY 4035 and PSY 5030-5032 do not fulfill this requirement, but can be used as 3000-level or above elective courses.            |  |

### Industrial/Organizational Psychology

The major in industrial/organizational psychology is a broadbased one. It offers courses in all areas of psychology while emphasizing the field of industrial/organizational psychology. This major is within the Zicklin School of Business. All BBA requirements apply.

For many students, the BBA in industrial/organizational psychology is a terminal degree. They may pursue careers in business, including sales, advertising, marketing, and human resource management. They may also pursue careers in a variety of governmental agencies or engage in public opinion or market research.

Some career objectives may require or recommend that the student pursue a master's (MBA or MS) or PhD degree in industrial/organizational psychology.

### Program Learning Goals

Upon completion of a major in *Industrial/Organizational Psychology*, students will be able to:

1. Demonstrate knowledge of the major theories and methodological approaches associated with at least 3 of the following 5 fundamental subareas of psychology (i.e., social, personality, motivation, cognitive, physiological).
  - a. Define and apply the major theories and methodological approaches associated with these subareas of psychology.
  - b. Compare and contrast in written and/or oral form the major theories and methodological approaches within and across these subareas of psychology.
2. Demonstrate knowledge of the major theories and methodological approaches associated with at least 3 of the following 7 fundamental areas of I-O psychology (i.e., personnel, leadership, diversity, training, occupational health, organizational behavior, and career development).
  - a. Define and apply the major theories and methodological approaches associated with these areas of I-O psychology.
  - b. Compare and contrast in written and/or oral form the major theories and methodological approaches within and across these areas of I-O psychology.
3. Design and interpret the results of a psychology study.
  - a. Explain statistical methods of organizing and analyzing quantitative and qualitative data
  - b. Conduct statistical analyses and accurately interpret the findings
  - c. Conduct and apply psychological research in a manner consistent with ethical standards used in the field
4. Demonstrate the ways in which psychology is affected by social and historical contexts
  - a. Explain how issues of gender, race, ethnicity, sexual identity/orientation, culture, religion and other aspects of human diversity affect psychological processes
  - b. Evaluate the historical development of the different theories of psychology and how the field has evolved over time.

### Major Course Requirements

Liberal arts courses applied in this major will count towards the 54 business credit minimum instead of the 62 liberal arts credit minimum.

|                                   |           |
|-----------------------------------|-----------|
| <b>Base Courses</b>               | 6 credits |
| <i>No credit toward the major</i> |           |

|                              |                                                                                             |            |
|------------------------------|---------------------------------------------------------------------------------------------|------------|
| PSY 1001                     | General Psychology                                                                          | 3 credits  |
| STA 2000                     | Business Statistics                                                                         | 3 credits  |
| <b>Required Courses</b>      |                                                                                             | 16 credits |
| PSY 3001                     | Research Methods in Psychology                                                              | 4 credits  |
| PSY 3181                     | Industrial and Organizational Psychology                                                    | 3 credits  |
| PLUS three of the following: |                                                                                             |            |
| PSY 3056                     | Social Psychology                                                                           | 3 credits  |
| PSY 3064                     | Personality and Individual Differences ( <i>formerly PSY 4061 Theories of Personality</i> ) | 3 credits  |
| PSY 3067                     | Psychology of Motivation and Learning                                                       | 3 credits  |
| PSY 3081                     | Cognitive Psychology                                                                        | 3 credits  |
| PSY 3082                     | Mind, Brain, and Behavior ( <a href="#">BIO 3082</a> )                                      | 3 credits  |
|                              |                                                                                             |            |
| <b>Elective Courses</b>      |                                                                                             | 9 credits  |
| Three of the following:      |                                                                                             |            |
| PSY 4010                     | Diversity in the Workplace                                                                  | 3 credits  |
| PSY 4013                     | Advanced Personnel Psychology                                                               | 3 credits  |
| PSY 4181                     | Advanced Organizational Psychology                                                          | 3 credits  |
| PSY 4182                     | Occupational Health Psychology                                                              | 3 credits  |
| PSY 4183                     | Psychology of Career Development and Planning                                               | 3 credits  |
| PSY 4184                     | Leadership and Managerial Development ( <i>formerly PSY 3184</i> )                          | 3 credits  |
| PSY 4185                     | Psychology of Organizational Training and Development                                       | 3 credits  |

[back to top](#)

## The Minor

The minor comprises three courses in Psychology, at least one of which must be a foundation course in psychology and at least one of which must be a capstone course at the 4000 level or above. The capstone course should be one of the department's communications-intensive options and must be taken at Baruch College. The selection of a suitable capstone should take the student's background in the discipline and academic interests into account and should be determined in consultation with the Department of Psychology.

|                                        |                     |           |
|----------------------------------------|---------------------|-----------|
| <b>Foundation Courses:</b> 3-6 credits |                     |           |
| PSY 3055                               | Abnormal Psychology | 3 credits |

|                                                                                           |                                                                                             |           |
|-------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------|
| PSY 3056                                                                                  | Social Psychology                                                                           | 3 credits |
| PSY 3059                                                                                  | Developmental Psychology: Personality in 3 Childhood and Adolescence *                      | 3 credits |
| <i>or</i>                                                                                 |                                                                                             |           |
| PSY 3060                                                                                  | Developmental Psychology: Adult Personality *                                               | 3 credits |
| PSY 3064                                                                                  | Personality and Individual Differences ( <i>formerly PSY 4061 Theories of Personality</i> ) | 3 credits |
| PSY 3067                                                                                  | Psychology of Motivation and Learning                                                       | 3 credits |
| PSY 3081                                                                                  | Cognitive Psychology                                                                        | 3 credits |
| PSY 3082                                                                                  | Mind, Brain and Behavior ( <a href="#">BIO 3082</a> )                                       | 3 credits |
| * Students may not take both PSY 3059 and PSY 3060 to fulfill the foundation requirement. |                                                                                             |           |
|                                                                                           |                                                                                             |           |
| <b>Elective courses</b> 0-4 credits                                                       |                                                                                             |           |
| PSY 3030                                                                                  | Thought and Reality ( <a href="#">PHI 3030</a> )                                            | 3 credits |
| PSY 3032                                                                                  | Animal Behavior ( <a href="#">BIO 3032</a> ), ( <a href="#">ENV 3032</a> )                  | 4 credits |
| PSY 3035                                                                                  | Philosophy of Psychology ( <a href="#">PHI 3035</a> )                                       | 3 credits |
| PSY 3036                                                                                  | Psychology and Culture                                                                      | 3 credits |
| PSY 3040                                                                                  | Special Problems in Psychology Series I                                                     | 3 credits |
| <a href="#">PSY 3042-3047</a>                                                             |                                                                                             |           |
| PSY 3054                                                                                  | The Psychology of Sleep                                                                     | 3 credits |
| PSY 3057                                                                                  | Psychology of Religion                                                                      | 3 credits |
| PSY 3058                                                                                  | Small Group Processes                                                                       | 3 credits |
| PSY 3061                                                                                  | Positive Psychology                                                                         | 3 credits |
| PSY 3062                                                                                  | Psychology of Stress Management                                                             | 3 credits |
| PSY 3063                                                                                  | Health Psychology                                                                           | 3 credits |
| PSY 3069                                                                                  | Psychology and the Law                                                                      | 3 credits |
| PSY 3071                                                                                  | Psychology of Gender                                                                        | 3 credits |
| PSY 3101                                                                                  | Political Psychology ( <a href="#">POL 3101</a> )                                           | 3 credits |
| PSY 3181                                                                                  | Industrial and Organizational Psychology                                                    | 3 credits |
| PSY 3185                                                                                  | Environmental Psychology                                                                    | 3 credits |
| PSY 3220                                                                                  | Experimental Philosophy ( <a href="#">PHI 3220</a> )                                        | 3 credits |
| PSY 3288                                                                                  | Psychology of Advertising                                                                   | 3 credits |

|                          |                                                                       |           |
|--------------------------|-----------------------------------------------------------------------|-----------|
| <a href="#">PSY 3730</a> | Literature and Psychology ( <a href="#">ENG 3730</a> )                | 3 credits |
|                          |                                                                       |           |
| <b>Capstone Course</b>   | Choose one the following:                                             |           |
| <a href="#">PSY 4010</a> | Diversity in the Workplace                                            | 3 credits |
| <a href="#">PSY 4012</a> | Evolution of Modern Psychology                                        | 3 credits |
| <a href="#">PSY 4013</a> | Advanced Personnel Psychology                                         | 3 credits |
| <a href="#">PSY 4039</a> | Psychopathology of Childhood                                          | 3 credits |
| <a href="#">PSY 4051</a> | Psychology of the Family                                              | 3 credits |
| <a href="#">PSY 4080</a> | Sensation and Perception                                              | 3 credits |
| <a href="#">PSY 4084</a> | Drugs, Brain, and Society                                             | 3 credits |
| <a href="#">PSY 4181</a> | Advanced Organizational Psychology                                    | 3 credits |
| <a href="#">PSY 4182</a> | Occupational Health Psychology                                        | 3 credits |
| <a href="#">PSY 4183</a> | Psychology of Career Development and Planning                         | 3 credits |
| <a href="#">PSY 4184</a> | Leadership and Managerial Development                                 | 3 credits |
| <a href="#">PSY 4185</a> | Psychology of Training and Development                                | 3 credits |
| <a href="#">PSY 4900</a> | Psychological Approaches to Contemporary Problems                     | 3 credits |
| <a href="#">PSY 5000</a> | Independent Study in Psychology<br>(requires departmental permission) | 3 credits |

[back to top](#)

## Courses

### Courses in Psychology (PSY)

|                          |                                                                            |                                            |
|--------------------------|----------------------------------------------------------------------------|--------------------------------------------|
| <a href="#">PSY 1001</a> | General Psychology                                                         | 3 hours; 3 credits                         |
| <a href="#">PSY 2100</a> | Statistics for Social Science                                              | 4 hours; 3 credits                         |
| <a href="#">PSY 3001</a> | Research Methods in Psychology                                             | 2 recitation hours; 4 lab hours; 4 credits |
| <a href="#">PSY 3030</a> | Thought and Reality ( <a href="#">PHI 3030</a> )                           | 3 hours; 3 credits                         |
| <a href="#">PSY 3032</a> | Animal Behavior ( <a href="#">BIO 3032</a> ), ( <a href="#">ENV 3032</a> ) | 2 lecture hours; 4 lab hours; 4 credits    |
| <a href="#">PSY 3033</a> | Practice in Laboratory and Research Methodology I                          | 3 field hours; 1 credit                    |

|                           |                                                                                             |                         |
|---------------------------|---------------------------------------------------------------------------------------------|-------------------------|
| PSY 3034                  | Practicum in Laboratory and Research Methodology II                                         | 3 field hours; 1 credit |
| PSY 3035                  | Philosophy of Psychology ( <a href="#">PHI 3035</a> )                                       | 3 hours; 3 credits      |
| PSY 3036                  | Psychology and Culture                                                                      | 3 hours; 3 credits      |
| PSY 3040<br>PSY 3042-3047 | Special Problems in Psychology Series I                                                     | 3 hours; 3 credits      |
| PSY 3041                  | Psychology of Women                                                                         | 3 hours; 3 credits      |
| PSY 3049                  | Psychology of Stress Management                                                             | 3 hours; 3 credits      |
| PSY 3050                  | Special Problems in Psychology                                                              | 3 hours; 3 credits      |
| PSY 3053                  | Tests and Measurements                                                                      | 3 hours; 3 credits      |
| PSY 3054                  | The Psychology of Sleep                                                                     | 3 hours; 3 credits      |
| PSY 3055                  | Abnormal Psychology                                                                         | 3 hours; 3 credits      |
| PSY 3056                  | Social Psychology                                                                           | 3 hours; 3 credits      |
| PSY 3057                  | Psychology of Religion                                                                      | 3 hours; 3 credits      |
| PSY 3058                  | Small Group Processes                                                                       | 3 hours; 3 credits      |
| PSY 3059                  | Developmental Psychology: Personality in Childhood and Adolescence                          | 3 hours; 3 credits      |
| PSY 3060                  | Developmental Psychology: Adult Personality                                                 | 3 hours; 3 credits      |
| PSY 3061                  | Positive Psychology                                                                         | 3 hours; 3 credits      |
| PSY 3062                  | Psychology of Stress Management                                                             | 3 hours; 3 credits      |
| PSY 3063                  | Health Psychology                                                                           | 3 hours; 3 credits      |
| PSY 3064                  | Personality and Individual Differences ( <i>formerly PSY 4061 Theories of Personality</i> ) | 3 hours; 3 credits      |
| PSY 3067                  | The Psychology of Motivation and Learning                                                   | 3 hours; 3 credits      |
| PSY 3069                  | Psychology And Law                                                                          | 3 hours; 3 credits      |
| PSY 3071                  | Psychology of Gender                                                                        | 3 hours; 3 credits      |
| PSY 3081                  | Cognitive Psychology                                                                        | 3 hours; 3 credits      |
| PSY 3082                  | Mind, Brain, and Behavior ( <a href="#">BIO 3082</a> )                                      | 3 hours; 3 credits      |
| PSY 3083                  | Psychology of Learning                                                                      | 3 hours; 3 credits      |
| PSY 3101                  | Political Psychology ( <a href="#">POL 3101</a> )                                           | 3 hours; 3 credits      |
| PSY 3181                  | Industrial and Organizational Psychology                                                    | 3 hours; 3 credits      |
| PSY 3185                  | Environmental Psychology                                                                    | 3 hours; 3 credits      |
| PSY 3220                  | Experimental Philosophy ( <a href="#">PHI 3220</a> )                                        | 3 hours; 3 credits      |

|                                    |                                                        |                                         |
|------------------------------------|--------------------------------------------------------|-----------------------------------------|
| <a href="#">PSY 3288</a>           | Psychology of Advertising                              | 3 hours; 3 credits                      |
| <a href="#">PSY 3300/ PSY 3301</a> | Psychology Internship                                  | 1 hour; 1 credit                        |
| <a href="#">PSY 3730</a>           | Literature and Psychology ( <a href="#">ENG 3730</a> ) | 3 hours; 3 credits                      |
| <a href="#">PSY 4010</a>           | Diversity in the Workplace                             | 3 hours; 3 credits                      |
| <a href="#">PSY 4012</a>           | Evolution of Modern Psychology                         | 3 hours; 3 credits                      |
| <a href="#">PSY 4013</a>           | Advanced Personnel Psychology                          | "3 hours, 3 credits"                    |
| <a href="#">PSY 4035</a>           | Practicum in Community Psychological Services          | 6 hours; 4 credits                      |
| <a href="#">PSY 4039</a>           | Psychopathology of Childhood                           | 3 hours; 3 credits                      |
| <a href="#">PSY 4040</a>           | Special Problems in Psychology Series II               | 3 hours; 3 credits                      |
| <a href="#">PSY 4041</a>           | Psychology of Death                                    | 3 hours; 3 credits                      |
| <a href="#">PSY 4051</a>           | Psychology of the Family                               | 3 hours; 3 credits                      |
| <a href="#">PSY 4060</a>           | Sexuality: Alternative Life Styles and Identities      | 3 hours; 3 credits                      |
| <a href="#">PSY 4080</a>           | Sensation and Perception                               | 3 hours; 3 credits                      |
| <a href="#">PSY 4084</a>           | Drugs, Brain, and Society                              | 3 hours; 3 credits                      |
| <a href="#">PSY 4181</a>           | Advanced Organizational Psychology                     | 3 hours; 3 credits                      |
| <a href="#">PSY 4182</a>           | Occupational Health Psychology                         | 3 hours; 3 credits                      |
| <a href="#">PSY 4183</a>           | Psychology of Career Development and Planning          | 3 hours; 3 credits                      |
| <a href="#">PSY 4184</a>           | Leadership and Managerial Development                  | 3 hours; 3 credits                      |
| <a href="#">PSY 4185</a>           | Psychology of Training and Development                 | 3 hours; 3 credits                      |
| <a href="#">PSY 4900</a>           | Psychological Approaches to Contemporary Problems      | 3 hours; 3 credits                      |
| <a href="#">PSY 5000-5004</a>      | Independent Study I-V                                  | hours and credits to be arranged        |
| <a href="#">PSY 5030</a>           | Research Practicum in Psychology                       | Variable (3 to 9 hours; 1 to 3 credits) |
| <a href="#">PSY 5050</a>           | Advanced Research Methods in Psychology                | 3 hours; 3 credits                      |
| <a href="#">PSY 6001H</a>          | Psychology Honors I                                    | 3 hours; 3 credits per semester         |
| <a href="#">PSY 6002H</a>          | Psychology Honors II                                   | 3 hours; 3 credits per semester         |

[back to top](#)